



GLNG CONTRACTING OPPORTUNITIES

GLNG® is a multi-billion dollar project converting coal seam gas (CSG) to liquefied natural gas (LNG) on a large scale. The project is led by Santos, a major Australian oil and gas company with more than 50 years' industry experience that is listed among the top 20 companies on the Australian Securities Exchange, in partnership with PETRONAS, Malaysia's national oil and gas company, and the third largest LNG producer in the world.

The project involves:

- Exploration and production of CSG in the Surat and Bowen Basin gas fields.
- Construction and operation of a 435-kilometre gas pipeline from the gas fields to Gladstone.
- Construction and operation of a gas liquefaction and export facility on Curtis Island and associated infrastructure.

Contracting Opportunities

As part of their commitment to the promotion of Australian industry on the project, GLNG has developed an Australian Industry Participation Plan (AIPP) to encourage local content opportunity.

The AIPP project document commits GLNG to maximising the potential for Australian industry participation in the provision of materials and

equipment, labour, plant and professional skills to the GLNG project (refer to www.santos.com and www.glng.com.au).

Assistance for contractors

In order to assist suppliers, subcontractors and service providers seeking to register an interest in participating on the GLNG project, GLNG has engaged the services of the Industry Capability Network (ICN) QLD to facilitate registration of interested parties. ICN QLD has set up a link on its website www.icn.org.au to enable interested parties to register their interest in GLNG.

GLNG will appoint various local and international engineering firms as Engineering, Procurement and Construction (EPC) contractors. Through the ICN QLD web site interested parties can register to seek prequalification by the EPC

contractors. The ICN QLD web-based suppliers' database will be made available to all major EPC contractors.

The ICN website comprises three key sub-projects;

Upstream (the exploration and production of CSG in the Surat and Bowen Basin gas fields);

Pipeline (construction and operation of a 435-kilometre gas pipeline from the gas fields to Gladstone); and

Downstream (construction and operation of a gas liquefaction and export facility on Curtis Island and associated infrastructure).

Register your interest

Business entities interested in obtaining prequalification must register their interest against a particular sub-project dependent on their field of expertise. Even if you have previously registered on the

Santos website you must also register on the ICN website. This will ensure your business can be considered for participation on the GLNG project. Santos will progressively be making contact with those already registered to inform them of this process.

To register you must:

- Visit the ICN website at www.icn.org.au
- Register an expression of interest to participate in the sub-project prequalification process (entities may register for each of the three sub-projects if appropriate).

Each application will be considered for short-listing by ICN based on experience, Quality Assurance, Health Safety and Environment etc.

If registration prerequisites have been satisfied a business entity will be registered on the ICN supplier database for further prequalification by the EPC contractors.

EPC contractors will select potential tenderers or bidders from the ICN database and issue formal prequalification documentation for the business entity to complete.

Completed prequalification documentation will be evaluated by the EPC contractors with approved entities being included on a potential bidders list for the provision of supply or services.

Bidders will be selected to provide quotations or tenders for supply of goods or services at a time determined by project requirements.

GLNG is committed to ensuring full, fair and reasonable opportunity for appropriately pre-qualified Australian and local subcontractors and suppliers to participate in the GLNG Project.

For more information

If you have questions about GLNG Contracting Opportunities, please contact the GLNG team on:

Phone: Freecall 1800 761 113

Email: info@glng.com.au

Web: www.glng.com

Printed on 100% recycled paper



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